

Prepared for



Impact of Crisis Effect on Real Estate Sales

This survey was undertaken by **InfoPro Research** during the **last week of January 2020** with a sample of the **top 100 developers** in Greater Beirut. Those developers have a market share of around 30 percent of the available apartments for sale.

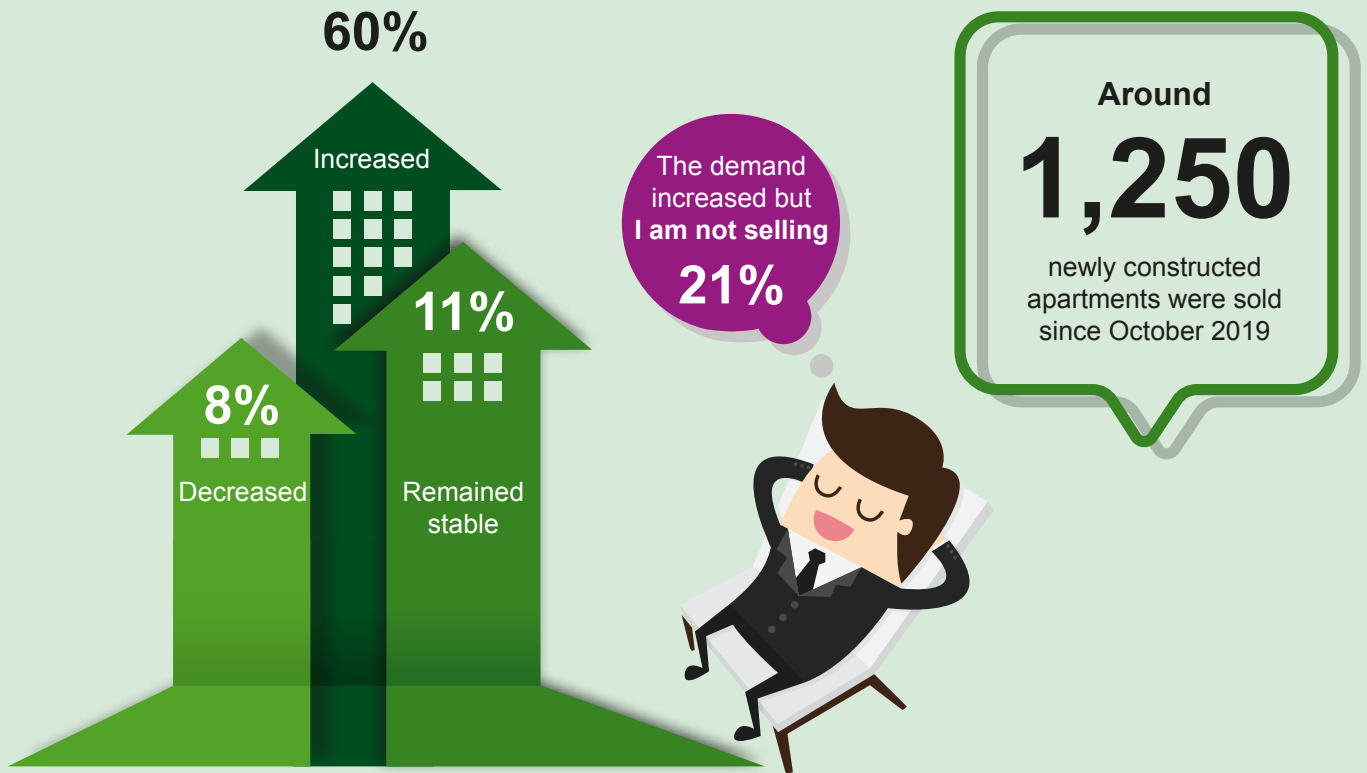
As a result, it is estimated that since the beginning of October 2019 and till the end of January 2020, **around 1,250 newly constructed apartments have been sold.**



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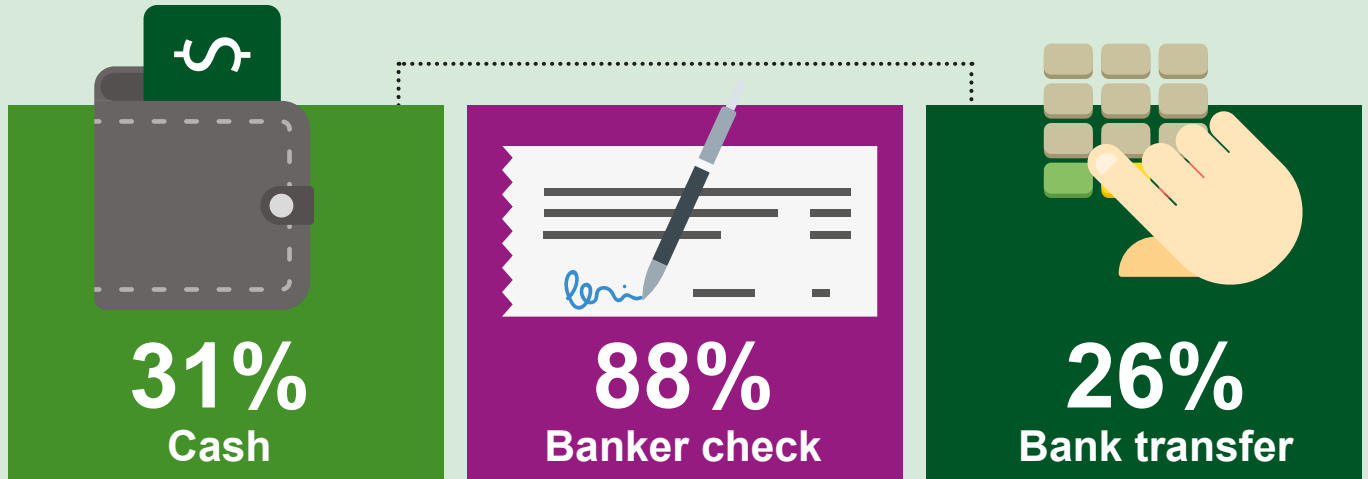
Did the sales of apartments in all your projects...



Selling price

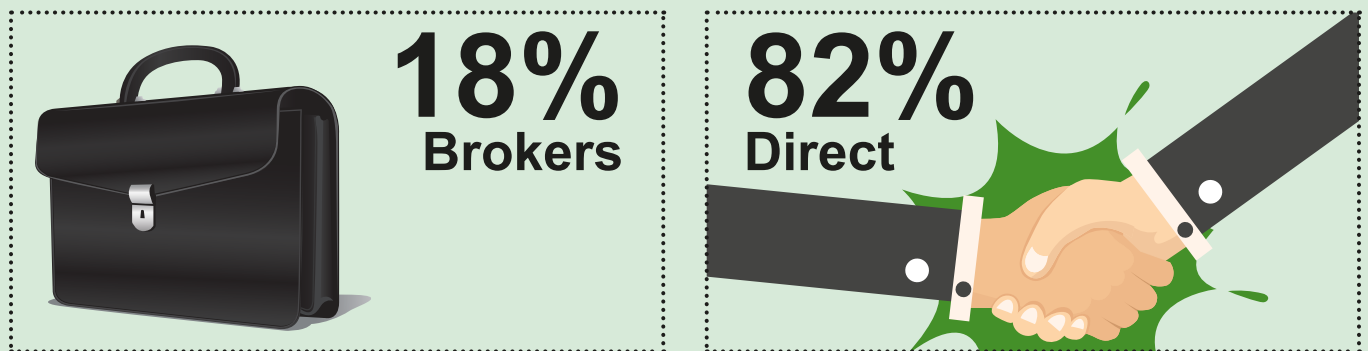


Methods of payment used



Some developers are accepting several methods of payments

Sales' channels



Who was interested in buying those apartments

